

# Projet #391 : Surgical light manufacturing unit "Scialytic"



**Contact:** Mme. Chemaou El Fihri Khadija  
**Division:** Electrical and electronic industry

06 18 22 76 05 | kchemaou@mcinet.gov.ma

## Project description



Manufacturing unit for surgical lamps designed to illuminate the operating room to provide optimal visualization of small, low contrast objects at varying depths.

## Branch

Pharmaceutical Industry

## Sub-branch

Medical Devices



## Financial indicators (indicative)

**Potential investment**

15 – 20 Mns MAD

**Potential turnover**

30 – 50 Mns MAD

**EBITDA<sup>2</sup>**  
(in % of turnover)

10% – 20%

**Jobs**

30 – 40 direct jobs



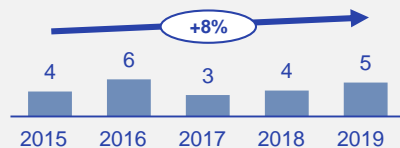
## Key marks

The market is growing rapidly due to the increasing number of surgical procedures and is expected to reach \$3.3 million by 2028.

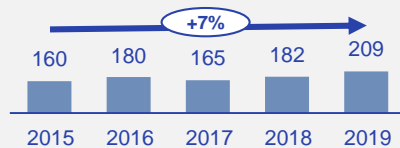


## Market growth and size

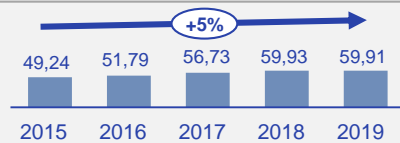
### Morocco Imports (Mns MAD)



### CEDEAO Imports (Mns MAD)



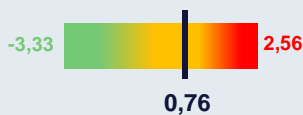
### Europe Imports (Mns MAD)



### Morocco's main import countries



## Product Complexity<sup>11</sup>



## Main required products

- ✓ lamp
- ✓ plastic
- ✓ glass



## Main investment benefits

### Grants

- ▶ Industrial Development and Investment Fund
- ▶ Istitmar SME Program or VSE, subject to the turnover

### Potential land

- ▶ Had soulaem IZ
- ▶ Tanger IZ
- ▶ Jorf Lasfer
- ▶ Agadir IZ

### Training assistance

- ▶ « IDMAJ » Program
- ▶ « TAEHIL » Program

### Financing

- ▶ SME Mezzanine
- ▶ Tamwilkoum

1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

Source : Office des changes, TradeMap