

Project #384 : Manufacturing unit for artificial respirators



Contact: Mme. Chemaou El Fihri Khadija
Division: Electrical and electronic industry



06 18 22 76 05



kchemaou@mcinet.gov.ma

Project description



Production unit of artificial respirators used in case of respiratory failure. Unit aiming at serving the national market, West Africa and some European countries currently relying on Asian imports, especially from China

Branch

Pharmaceutical Industry

Sub-branch

Medical Devices



Financial indicators (indicative)

Potential investment

60 – 80 Mns MAD

Potential turnover

80 – 100 Mns MAD

EBITDA²
(in % in turnover)

10% – 15%

Jobs

50 – 100 direct jobs



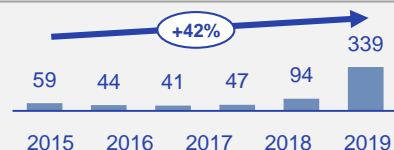
Key facts

Growing demand for artificial respirators with the increase in the number of patients admitted to intensive care units, exacerbated in particular by the Covid-19 situation (number of hospital beds rising from 22,000 to 28,300, and intensive care beds falling from 684 to 5,236)

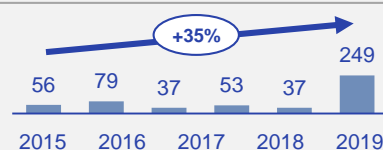


Market growth and size

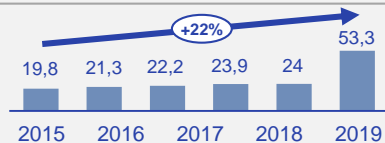
Morocco Imports (Mns MAD)



CEDEAO Imports (Mns MAD)



Europe Imports (Mns MAD)



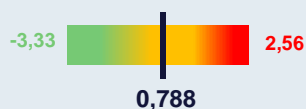
Morocco's main import countries



Germany
China



Product Complexity¹



Main required products

- ✓ Plastic
- ✓ Electronic card



Main investment benefits

Grants

- ▶ Industrial Development and Investment Fund
- ▶ Istitmar SME Program or VSE, subject to the turnover

Potential land

- ▶ Had soulaem IZ
- ▶ Tanger IZ
- ▶ Jorf Lasfer
- ▶ Agadir IZ

Training assistance

- ▶ « IDMAJ » Program
- ▶ « TAEHIL » Program

Financing

- ▶ SME Mezzanine
- ▶ Tamwilkoum

1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap