

# Project #372 : Manufacturing unit for urine and stool bottles and other items..



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## Project description



Manufacturing unit for plastic bottles of 60 ml and 100 ml single-use sterile bottles, mainly for the health industry, especially medical analysis laboratories

## Branch

Pharmaceutical Industry

## Sub-branch

Medical Equipment



## Financial indicators (indicative)

**Potential investment**

10 – 20 Mns MAD

**Potential turnover**

20 - 30 Mns MAD (for 10 to 15 injection machines)

**EBITDA<sup>2</sup>**  
(In % of turnover)

~10% – 15%

**Jobs**

10 – 20 direct jobs



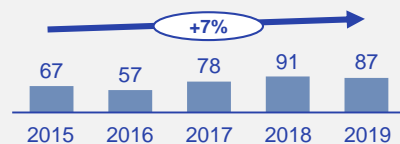
## Key facts

- National market for urine and stool bottles and other plastic products for medical use estimated\* at 12 - 17 million units per year.
- Non-capital investment for plastic operators already having injection lines

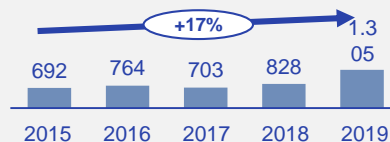


## Market growth and size

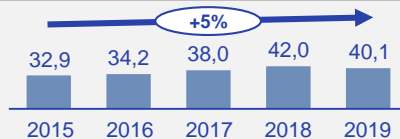
### Morocco Imports (Mns MAD)



### CEDEAO Imports (Mns MAD)



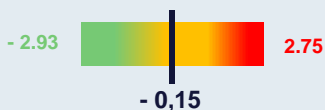
### Europe Imports (Mns MAD)



### Morocco's main import countries



## Product Complexity<sup>1</sup>



## Main required products

- ✓ Transparent polypropylene



## Main investment benefits

### Grants

- ▶ Industrial Development and Investment Fund
- ▶ Istitmar SME Program or VSE, subject to the turnover

### Potential land

- ▶ Had soulaem IZ
- ▶ Tanger IZ
- ▶ Jorf Lasfer
- ▶ Agadir IZ

### Training assistance

- ▶ « IDMAJ » Program
- ▶ « TAEHIL » Program

### Financing

- ▶ SME Mezzanine
- ▶ Tamwilkoum

1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap