

Project #366 : Manufacturing unit for hollow fiber dialyzers



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Project description



Production unit for polysulfone hollow fiber dialyzers in the form of cartridges, which are devices through which the blood flows during dialysis sessions

Branch

Pharmaceutical Industry

Sub-branch

Medical Equipment



Financial indicators (indicative)

Potential investment

80 – 120 Mns MAD

Potential turnover

100 - 150 Mns MAD

EBITDA²
(in % of turnover)

~15% – 25%

Jobs

60 – 80 direct jobs



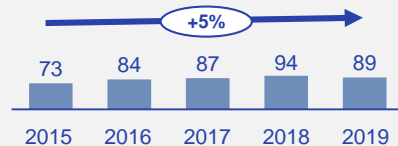
Key facts

- ~30,000 patients with renal failure in Morocco
- Growth in Moroccan demand for dialysis with an average of ~4,000 new diagnoses per year (more than 100 new cases per million inhabitants)

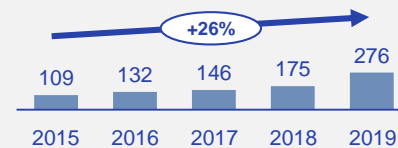


Market growth and size

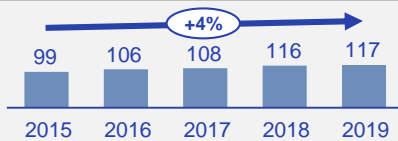
Morocco Imports (Mns MAD)



CEDEAO Imports (Mns MAD)



Europe Imports (Mns MAD)



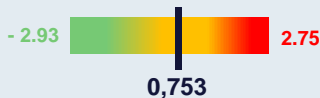
Morocco's main import countries



China
Macedonia



Product Complexity¹



Main required products

- ✓ Plastic
- ✓ PSU



Main investment benefits

Grants

- ▶ Industrial Development and Investment Fund
- ▶ Istitmar SME Program or VSE, subject to the turnover

Potential land

- ▶ Had soulaem IZ
- ▶ Tanger IZ
- ▶ Jorf Lasfer
- ▶ Agadir IZ

Training assistance

- ▶ « IDMAJ » Program
- ▶ « TAEHIL » Program

Financing

- ▶ SME Mezzanine
- ▶ Tamwilkom

1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap