

Project #363 : Convertible medical textile unit



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Project description



Integrated manufacturing unit for sterile and non-sterile single-use medical textiles (masks, gowns, gowns, overshoes, gowns, surgical drapes, kits, surgical pyjamas), to ensure their availability on the national territory, and no longer depend on imports

SH Code:

- 6307905000, 4818900010
- 4818900090, 4818500010
- 4818500090

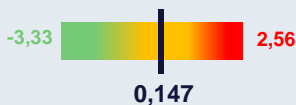


Key facts

- Development of the local industry during the Covid crisis with the arrival of new players and an increase in know-how
- Opportunity to develop the sector by conquering new markets, especially in Africa



Product Complexity¹



Main required products

- ✓ SMS
- ✓ SPUNBOUND
- ✓ SPUNLACE



Main investment benefits

Grants

- ▶ Industrial Development and Investment Fund
- ▶ Istitmar SME Program or VSE, subject to the turnover

Potential land

- ▶ Had soulaem IZ
- ▶ Tanger IZ
- ▶ Jorf Lasfer
- ▶ Agadir IZ

Training assistance

- ▶ « IDMAJ » Program
- ▶ « TAEHIL » Program

Financing

- ▶ SME Mezzanine
- ▶ Tamwilkom

Branch

Pharmaceutical Industry

Sub-branch

Medical Equipment



Financial indicators (indicative)

Potential investment

~20 - 30 Mns MAD without upstream integration (excluding land)

Potential turnover

~45 - 50 Mns MAD (of which 50% for export)

EBITDA²
(in % of turnover)

20% - 25 %

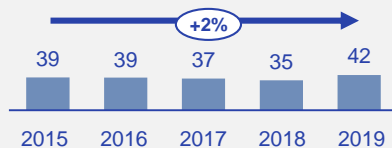
Jobs

~100 direct jobs

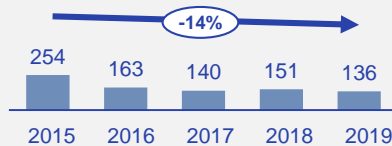


Market growth and size

Morocco Imports (Mns MAD)



CEDEAO Imports (Mns MAD)



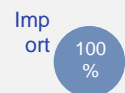
Europe Imports (Mns MAD)



Morocco's main import countries



Local vs. Import



1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap