

# Project #362 : Integrated manufacturing unit for of single-use medical textiles



**Contact :** M. Bahi Rachid  
**Division:** Textile Industries



06 18 22 76 23



rbahi@mcinet.gov.ma

## Project description



Integrated manufacturing unit for sterile and non-sterile single-use medical textiles (masks, gowns, gowns, overshoes, gowns, surgical drapes, kits, surgical pyjamas), to ensure their availability on the national territory, and no longer depend on imports

## Branch

Pharmaceutical Branch

## Sub-branch

Medical Equipment



## Financial indicators (indicative)

### Potential investment

~55 to 70 Mns MAD for a fully integrated unit (excluding land) and 150 Mns with land

### Potential turnover

250 à 300 Mns MAD (20% local)

### EBITDA<sup>2</sup> (in % of turnover)

20% - 25 %

### Jobs

~300 direct jobs



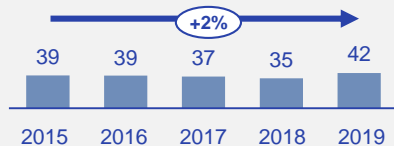
## Key facts

- Development of the local industry during the Covid crisis with the arrival of new actors and a rise in the range of know-how
- Opportunity to develop the sector by conquering new markets, especially in Africa

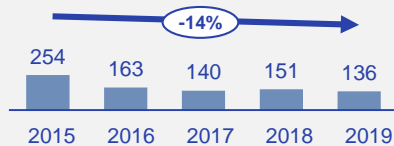


## Market growth and size

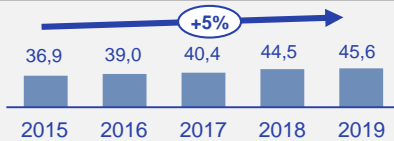
### Morocco Imports (Mns MAD)



### CEDEAO Imports (Mns MAD)



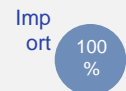
### Europe Imports (Mns MAD)



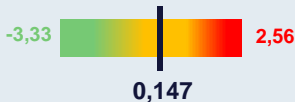
### Morocco's main import countries



### Local vs. Import



## Product Complexity<sup>1</sup>



## Main required products

- ✓ Non-woven fabric made of polypropylene from hydrocarbons



## Main investment benefits

### Grants

- ▶ Industrial Development and Investment Fund
- ▶ Istitmar SME Program or VSE, subject to the turnover

### Potential land

- ▶ Had soulaem IZ
- ▶ Tanger IZ
- ▶ Jorf Lasfer
- ▶ Agadir IZ

### Training assistance

- ▶ « IDMAJ » Program
- ▶ « TAEHIL » Program

### Financing

- ▶ SME Mezzanine
- ▶ Tamwilkom

1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap