

Project #358 :

Manufacturing unit for simple surgical sutures



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Project description



Small unit for the production of simple surgical sutures including absorbable and non-absorbable surgical sutures, used mainly for suturing internal or external wounds

Branch

Pharmaceutical Industry

Sub-branch

Medical Equipment



Financial indicators (indicative)

Potential investment

20 - 100 Mns MAD (depending on wire range)

Potential turnover

50 - 150 Mns MAD (depending on the wire range)

EBITDA² (in % of turnover)

~20% – 30%

Jobs

50 – 100 direct jobs



Key facts

- Moroccan market for surgical sutures estimated at 30 million units, i.e. approximately 150 million MAD*.
- Purchases of surgical sutures vary according to the range with a strong growth in demand



Product complexity¹



Main required products

- ✓ Plastic
- ✓ Nylon threads



Main investment benefits

Grants

- ▶ Industrial Development and Investment Fund
- ▶ Istitmar SME Program or VSE, subject to the turnover

Potential land

- ▶ Had soulaem IZ
- ▶ Tanger IZ
- ▶ Jorf Lasfer
- ▶ Agadir IZ

Training assistance

- ▶ « IDMAJ » Program
- ▶ « TAEHIL » Program

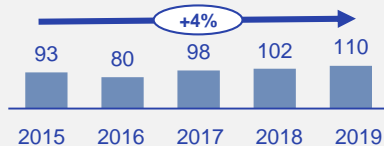
Financing

- ▶ SME Mezzanine
- ▶ Tamwilkom

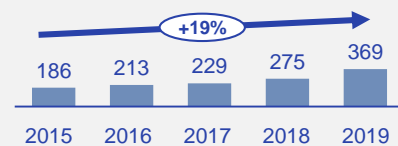


Market growth and size

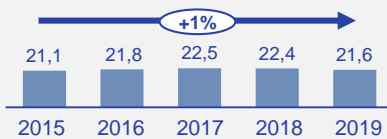
Morocco Imports (Mns MAD)



CEDEAO Imports (Mns MAD)



Europe Imports (Mns MAD)



Morocco's main import countries



United States
India

1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap