

Project #350 : Injectables manufacturing unit



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Project description



Manufacturing unit for injectables, in several forms (liquid, powder, vials, ampoules and bags...), in particular for essential drugs and emergency treatments (adrenaline, potassium, penicillin, heparin...), in order to guarantee their availability in Morocco and avoid production stoppages or stock-outs.

Main clients : Hospitals mainly and clinics...

Branch

Pharmaceuticals

Sub-branch

Medication



Financial indicators (indicative)

Potential investment

~100 – 250 Mns MAD

Potential turnover

~200 – 300 Mns MAD

EBITDA²
(in % of turnover)

15% – 20%

Jobs

~80 - 100 direct jobs



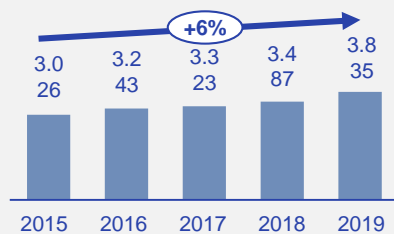
Key facts

- Public order representing the majority of the national demand for injectable drugs
- Interest identified from existing operators to set up new lines to meet national demand

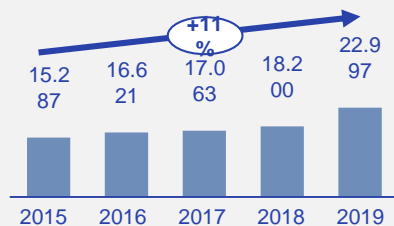


Market growth and size

Morocco Imports (Mns MAD)



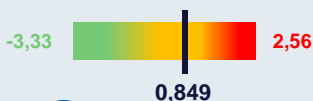
CEDEAO Imports (Mns MAD)



Morocco's main export countries



Product Complexity¹



Main required products

✓ Chemical products



Main investment benefits

Grants

- Istitmar SME Program or VSE, subject to the turnover
- Industrial Development and Investment Fund

Training assistance

- « IDMAJ » Program
- « TAEHIL » Program

Potential land

- Had soulaem Industrial Zone
- LAKHYAYTA Industrial Zone
- Jorf Lasfer

Financing

- SME Mezzanine
- Tamwilkom

1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap