

Project #347: Manufacturing unit for Betalactam



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Project description



Manufacturing unit of Betalactamines of penicillin type (cephalosporin for example), which are antibiotics often used for the treatment of many infectious diseases (lungs, otorhinolaryngology sphere, digestive system...) and this, in order to increase their availability on the Moroccan territory

Main clients : Pharmacies, dispensaries, Ministry of Health, clinics...

Branch

Pharmaceutical

Sub-branch

Medication



Financial indicators (indicative)

Potential investment

~50 - 60 Mns MAD (including local, for a volume of 2 Million boxes / year)

Potential turnover

~100 - 120 Mns MAD

EBITDA² (in % of turnover)

15% - 20%

Jobs

~50 - 60 direct jobs

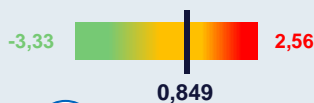


Key facts

- Existence of 5 to 6 operators currently manufacturing betalactamines in Morocco
- Opportunity identified for the establishment of 5 betalactam manufacturing units, as part of the Kingdom's health sovereignty



Product Complexity¹



Main required products

✓ Chemical products



Main investment benefits

Grants

- Istitmar SME Program or VSE, subject to the turnover
- Industrial Development and Investment Fund

Training assistance

- « IDMAJ » Program
- « TAEHIL » Program

Potential land

- Had soulaem Industrial Zone
- LAKHYAYTA Industrial Zone
- Jorf Lasfer

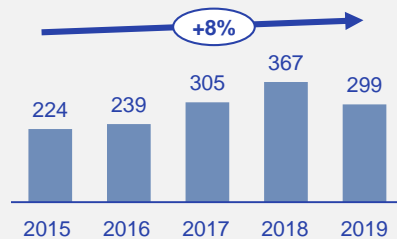
Financing

- SME Mezzanine
- Tamwilkom

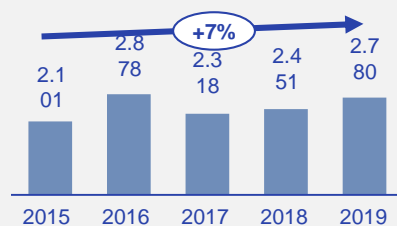


Market growth and size

Morocco Imports (Mns MAD)



CEDEAO Imports (Mns MAD)



Morocco's main export countries



1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap