

Project #341 : Manufacturing of spare parts



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Project description



Manufacturing unit of spare parts specific to the machines of the food-processing industries mainly in order to substitute imports of similar countries in Morocco in particular on parts other than the original parts

Main clients:

- Food industry, other sectors

Branch

Mechanical and metallurgical industry

Sub-branch

Packaging



Financial indicators (indicative)

Potential investment

7 - 10 Mns MAD (excluding land/construction)

Potential turnover

~10 Mns MAD

EBITDA²
(in % du CA)

15% – 25%

Jobs

15 – 20 direct jobs



Key facts

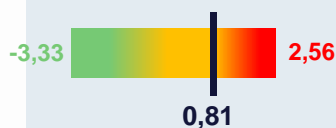
- Potential substitution of spare parts and small tools from countries similar to Morocco (i.e. Turkey) of 200 Mns MAD
- Potential substitution of spare parts and small tools imported from developed countries, particularly in Europe (potential of 800 Mns MAD)



Product Complexity¹



Main required products



- ✓ Steel
- ✓ Aluminum
- ✓ Plastic



Main investment benefits

Grants

- ▶ Industrial Development and Investment Fund
- ▶ Istitmar SME Program or VSE, subject to the turnover

Training assistance

- ▶ « IDMAJ » Program
- ▶ « TAEHIL » Program

Potential land

- ▶ Souss Massa Industrial Zone
- ▶ Lakhyayta Industrial Park
- ▶ Jorf lasfer

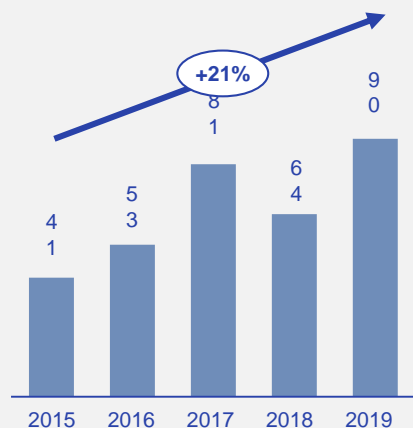
Financing

- ▶ SME Mezzanine
- ▶ Tamwilkom



Market growth and size

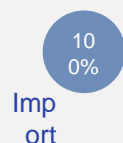
Morocco Imports (Mns MAD)



Morocco's main import countries



Local vs. Import



1. Product Complexity Index: the diversity and sophistication of the productive know-how required to produce a product. Products with high PCI value (the most complex products that only a few countries can produce) include electronics and chemicals. Products with a low PCI value (the least complex product that nearly all countries can produce) include raw materials and simple agricultural products.

2. Earnings before interest, taxes, depreciation and amortization

3. Source : Office des changes, TradeMap